



聚碩科技

The ICT Solution Provider

專業資訊應用服務供應商

Investor Conference :

2022 Q1 Results

May 11, 2022



# Agenda

**1. 2022 Q1 Financial Results and Business Summary**

**2. Q & A**

# Safe Harbor Notice

**We have made forward-looking statements in the presentation. Our forward-looking statements contain information regarding, among other things, our financial conditions, future expansion plans and business strategies. We have based these forward-looking statements on our current expectations and projections about future events. Although we believe that these expectations and projections are reasonable, such forward-looking statements are inherently subject to risks, uncertainties, and assumptions about us.**

**We undertake no obligation to publicly update or revise any forward-looking statements whether as a result of new information, future events or otherwise. In light of these risks, uncertainties and assumptions, the forward-looking events might not occur and our actual results could differ materially from those anticipated in these forward-looking statements.**

# I. 2022 Q1 Financial Results and Business Summary

# Statement of Comprehensive Income (Consolidated)

Amount : NT\$Thousand

	2021 Q4		2022 Q1		2021 Q1	
<b>Operating Revenue</b>	<b>3,045,987</b>	<b>100.0%</b>	<b>2,811,279</b>	<b>100.0%</b>	<b>2,993,335</b>	<b>100.0%</b>
Operating Costs	(2,628,880)		(2,433,781)		(2,619,499)	
<b>Gross Profit</b>	<b>417,107</b>	<b>13.7%</b>	<b>377,498</b>	<b>13.4%</b>	<b>373,836</b>	<b>12.5%</b>
Operating Expenses	(292,277)	-9.6%	(286,625)	-10.2%	(257,955)	-8.6%
<b>Net Operating Income</b>	<b>124,830</b>	<b>4.1%</b>	<b>90,873</b>	<b>3.2%</b>	<b>115,881</b>	<b>3.9%</b>
Non-operating Income and expenses	43,784	1.4%	10,401	0.4%	143,091	4.8%
<b>Profit before Tax</b>	<b>168,614</b>	<b>5.5%</b>	<b>101,274</b>	<b>3.6%</b>	<b>258,972</b>	<b>8.7%</b>
<b>Profit</b>	<b>140,255</b>	<b>4.6%</b>	<b>81,712</b>	<b>2.9%</b>	<b>227,378</b>	<b>7.6%</b>
<b>Owners of the Parent</b>	<b>130,441</b>	<b>4.3%</b>	<b>85,117</b>	<b>3.0%</b>	<b>222,962</b>	<b>7.4%</b>
<b>Earnings Per Share(NT\$)(a)</b>	<b>0.69</b>		<b>0.45</b>		<b>1.18</b>	
(a)Earnings Per Share was calculated based on total Weighted-average number of ordinary shares outstanding(thousand shares)	188,357		188,357		188,357	

# Balance Sheet Highlights (Consolidated)

Amount : NT\$Thousand

	2022.03.31		2021.12.31		2021.03.31	
<b>Cash and cash equivalents</b>	<b>759,708</b>	<b>9%</b>	<b>650,581</b>	<b>8%</b>	<b>1,159,694</b>	<b>15%</b>
<b>Notes and accounts receivable, net</b> (Including related parties)	<b>2,471,496</b>	<b>30%</b>	<b>2,808,643</b>	<b>33%</b>	<b>2,001,644</b>	<b>25%</b>
<b>Inventories</b>	<b>2,854,850</b>	<b>35%</b>	<b>2,858,625</b>	<b>34%</b>	<b>2,896,100</b>	<b>36%</b>
<b>Property, plant and equipment</b>	<b>939,566</b>	<b>11%</b>	<b>943,464</b>	<b>11%</b>	<b>958,493</b>	<b>12%</b>
<b>Total assets</b>	<b>8,243,176</b>	<b>100%</b>	<b>8,431,724</b>	<b>100%</b>	<b>8,045,296</b>	<b>100%</b>
<b>Current liabilities</b>	<b>3,607,363</b>	<b>44%</b>	<b>3,442,450</b>	<b>41%</b>	<b>3,344,727</b>	<b>41%</b>
<b>Non-current liabilities</b>	<b>525,361</b>	<b>6%</b>	<b>530,616</b>	<b>6%</b>	<b>548,815</b>	<b>7%</b>
<b>Total Equity</b>	<b>4,110,452</b>	<b>50%</b>	<b>4,458,658</b>	<b>53%</b>	<b>4,151,754</b>	<b>52%</b>
<b>Total equity attributable to owners of parent</b>	<b>3,945,762</b>	<b>48%</b>	<b>4,290,563</b>	<b>51%</b>	<b>3,979,839</b>	<b>50%</b>
<b>Net Worth/Share(NT\$)</b>	<b>20.95</b>		<b>22.78</b>		<b>21.13</b>	
Net worth per share was calculated based on total shares outstanding (thousand shares)			188,357		188,357	

# Key Financial Ratios (Consolidated)

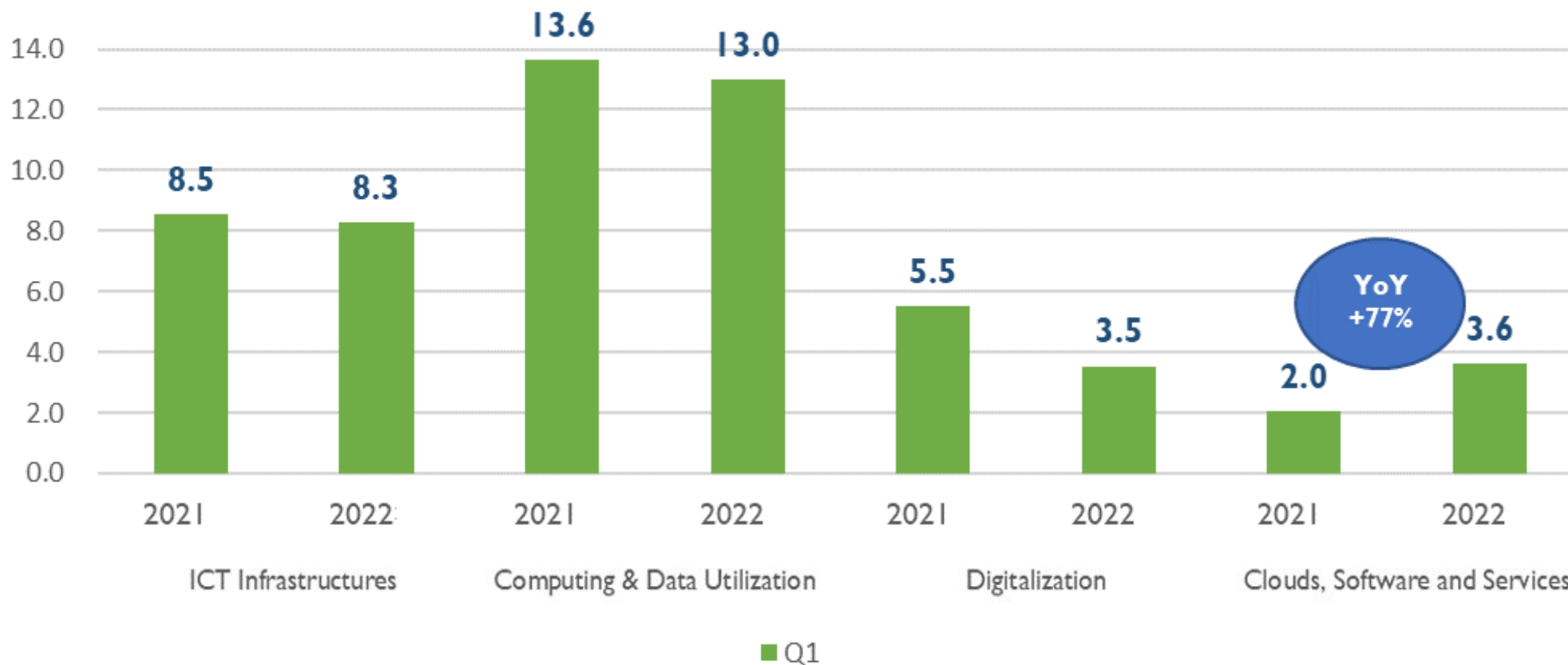
	2022.03.31	2021.12.31	2021.03.31
<b>AR Turnover (Days)</b>	<b>87</b>	<b>75</b>	<b>60</b>
<b>Inventory Turnover (Days)</b>	<b>107</b>	<b>103</b>	<b>101</b>
<b>AP Turnover(Days)</b>	<b>52</b>	<b>53</b>	<b>55</b>
<b>Cash Conversion Cycle (Days)</b>	<b>142</b>	<b>125</b>	<b>106</b>
<b>ROE<sub>(annualized)</sub>(a)</b>	<b>10.7%</b>	<b>13.5%</b>	<b>15.8%</b>
<b>Current ratio</b>	<b>172%</b>	<b>188%</b>	<b>185%</b>
<b>Fin.Debt(b)/Total Assets</b>	<b>17%</b>	<b>17%</b>	<b>9%</b>

(a) Profit attributable to owners of the parent for the quarter and immediately preceding 3 quarters / Total equity attributable to owners of parent.

(b) Fin.debt included long term and short term financial debts

# Revenue Breakdown by Product Line

NT:100M





## 2. Q & A

# Thank You